

Message Text

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63

ACTION PM-03

INFO OCT-01 SS-14 ADP-00 NSC-10 NSCE-00 ARA-08 CIAE-00

INR-10 NSAE-00 RSC-01 DODE-00 MC-02 L-02 EB-03 TRSE-00

RSR-01 /055 W

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R 061904 Z APR 73

FM AMEMBASSY MONTEVIDEO

TO SECSTATE WASHDC 4170

INFO USCINCSO

C O N F I D E N T I A L MONTEVIDEO 1047

LIMDIS

E. O. 11652: GDS

TAGS: MASS - UY - US

SUBJECT: PROCUREMENT OF FIELD JACKETS BY URUGUAYAN ARMY
UNDER FMS

USCINCSO FOR POLAD

REF: MONTEVIDEO 0922

1. THERE FOLLOWS AMPLIFYING BACKGROUND DATA ON GOU DESIRE TO
PROCURE FIELD JACKETS THROUGH FMS CREDIT ABOUT WHICH MIN-
DEFENSE ON MARCH 23 PERSONALLY REQUESTED MY ASSISTANCE IN
EXPEDITING (SEE REFTEL).

2. BACKGROUND: URUGUAY INITIATED ACTION WITH 26 FEB. 73
LETTER TO THEIR ATTACHE OFFICE IN WASHINGTON. LETTER AUTHOR-
IZED IMMEDIATE PROCUREMENT OF 15,000 ARMY FIELD JACKETS 1635,
AND 5,000 LINERS (M-65) FROM NAPCO INDUSTRIES INC. FOR A
TOTAL COST OF \$270,250. REQUESTED DATE OF DELIVERY (RDD)
WAS 60 DAYS AFTER CONTRACT. ON MARCH 27 CABLE FROM URUGUAYAN
ATTACHE INDICATED THAT NAPCO' S ORIGINAL OFFER WAS REJECTED
FOR FMS CREDIT BECAUSE ITEMS WERE NON- US MANUFACTURER MATERIAL.
THIS RESULTED IN NEW OFFER BY NAPCO FOR 10,000 M-65 US- MADE
JACKETS AND 5,000 LINERS (M65 TYPE) FOR THE ORIGINAL MONIES
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INVOLVED. THE GOU NOW UNDERSTANDS THIS LATEST PROPOSAL WAS ACCEPTABLE FROM US ARMY STANDPOINT BUT WAS OR IS IN PROCESS OF BEING REJECTED BY STATE DEPARTMENT.

3. COMMENT: IT HAS BEEN MADE CLEAR TO ME THAT GOU ATTACHES IMPORTANCE TO ACQUISITION OF MILITARY ITEMS GENERALLY AND TO THIS ORDER IN PARTICULAR. I BELIEVE THAT EXPEDITING THIS PROCUREMENT WOULD BE IN OUR BEST INTEREST PARTICULARLY NOW. ADDITIONALLY, ALTHOUGH THERE IS A TYPICAL LACK OF FORESIGHT IN PLANNING EVIDENT, THESE JACKETS ARE BADLY NEEDED SO THAT URUGUAYAN SOLDIERS WILL BETTER ENDURE THE COMING WINTER, LESS THAN 60 DAYS AWAY HERE.

4. ACTION REQUESTED: REQUEST INQUIRY BE MADE TO ASCERTAIN WHAT, IF ANY, PROBLEMS ARE INVOLVED AND REQUEST THAT WHATEVER ACTION POSSIBLE BE TAKEN TO HELP EXPEDITE PROCUREMENT AND EARLY DELIVERY.
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*** Current Handling Restrictions *** LIMDIS
*** Current Classification *** CONFIDENTIAL

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30 JUN 2005

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USCINCSO
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